

Matt - *New Owner at The Fitz North Perth*

“ It’s not the run-of-the-mill, tiny apartment. A great design and architecture to suit my lock-and-leave lifestyle! ”



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Matt qualified for the FHOG and with a little help from our Finance team, we were able to help structure the right loan for his needs. Here's what Matt had to say about the whole Celsius experience.

I was pretty green coming into the purchase. It was my first property so there was much nervousness and emotion tied up in my thinking. In particular I was rather terrified of the concept of debt. Richard Pappas turned that all around for me by teaching me the best way to structure debt that works for me and my goals rather than the bank, it blew my mind! I felt he was trustworthy from the beginning and didn't need to request ridiculous volumes of documents as others had. He was immediately able to show me his product, and the key thing for me is he was teaching not telling.

From there on Donna-Lee Parkes took over the mortgage brokering and I found her to be an extremely knowledgeable and compassionate human being. She went above and beyond, keeping in touch with me well after the initial loan went through to advise on when to fix my interest. Most other brokers would have disappeared off the face of the earth after the loan went through.

In terms of the build, I must admit I was a bit intense about the whole thing. I feel for poor Travis who felt the brunt of said intensity. He took all my concerns seriously and dealt with them promptly. That's the most important thing for me in the whole experience. Everyone at Celsius was available, trustworthy, and dependable.

The apartment itself is superb to live in. One of the key selling points for me was that Kloppers was the architect. He didn't disappoint. I was concerned the apartment would feel small and box like. I needn't have worried. The living area is spacious and the balcony is ridiculously big at 18 squares.

All in all, extremely liveable inner city lifestyle. The gym is two steps away so the mornings start with a workout, before catching a bus and coasting a whole 7 minutes down to the CBD where I'm in the office by seven. My vehicle is getting supremely lonely in the undercover car park!

Thanks for being there for me Celsius.

**Celsius can help you take advantage of the added \$5000 BOOST!!!
Criteria and changes to the grant could mean you can get into your new home today. Call us on 1300 CELSIUS (24/7) and let us connect you to property.**